F.Y.B.Com. SEM – I	SEM – II
101 English for Business	201 English for Business
1. Improved communication skills in English among students.	1. Introduce communication theory to students.
2. Improved various soft skills of students.	2. Familiar with various soft skills to students.
3. Improved oral and written competency in English of students.	3. Developed oral and written competency in English of students.
	4. Develop linguistic competency of students through various
	grammatical and vocabulary
102 a Local Language – Optional English and	202 Local Language – Optional English
102 b Local Language – Optional Marathi	Know about various famous entrepreneurs to commerce
1. Developed English reading and linguistic comprehension of	students.
students.	2. Develop English reading and linguistic comprehension of
2. Developed professional and entrepreneurial attitude of	students.
students through success stories.	3. Improved professional and entrepreneurial attitude of students
3. To Acquaint Students with special challenges of starting new	through success stories.
ventures  4. Understand the qualities to become a successful	<ul> <li>4. Understand qualities to become a successful entrepreneur</li> <li>203 Local Language – Optional Marathi</li> </ul>
entrepreneur	1. Introduce various famous entrepreneurs to commerce students.
	2. Develop Marathi reading and linguistic comprehension of
	students.
	3. Improve professional and entrepreneurial attitude of students
	through success stories.

4. Understand the qualities	
	to become a successful
entrepreneur	
102 Micro Economics 204 Micro Economics	
1. Students understand the concept of opportunities of cash 1. Students understand the con	cept of opportunities of cash
trade off and benefits of exchange trade off and benefits of exc	hange
2. Students know about law of supply and demand and 2. Students know about law of	of supply and demand and
equilibrium. equilibrium.	
103 Financial Accounting and Costing 205 Financial Accounting and C	Costing
Lay a foundation for understanding the Accounting Standards     Lay down a theoretical for	oundation for the recording of
issued by the ICAI. financial transactions concer	rning specialized area related to
2. Gain the ability to solve problems relating to settlement of non-corporate entities and fo	r preparing the related accounts
obligations on dissolution of partnership firm and also relating or statements.	
to their business combinations  2. Lay a foundation for the pre	parations of financial statements
3. Introduce the concepts used in Cost Accounting, elements of from incomplete record.	
costs and the concept of cost sheet.  3. Lay a foundation for understa	nding the Accounting procedure
for Material cost and price me	ethods.
104 Computing Skills 206 Quantitative Techniques	
<ol> <li>Familiarize the Students with basics of Internet.</li> <li>Understand the statistical terms.</li> </ol>	ms
<ol> <li>Understand the use of Office application.</li> <li>Understands the merits and office application.</li> </ol>	demerits of various statistical
3. Know the role of word processor, Spread sheet, presentation in techniques	
industry.	

F.Y.B.Com SEM – I	SEM – II
4. Understand the how of accounting software works.	
5. Know the relevance of Tally accounting package in modern	
competitive world.	
105 - Elective - Modern office Management	207 - Elective -Modern Office Management
1. To understand the concept of office management.	1. Students can understands about office management,
2. To acquire operational skills of office management.	modern office and its functions
3. To develop the interest in methods and procedures of office	2. Understands about function of administrative office
management.	management.
4. To know the secretarial procedure.	
5. To understand office layout and environment in modern	
context.	
6. To acquire the basic knowledge of office appliances and	
machines.	
7. To understand office system.	
8. To acquire knowledge of office meetings and proceedings.	
106 - Elective - Principles & Practices of Banking	208 - Elective - Principles & Practices of Banking
Students understand the scope and extern of modern bank	Students understand the scope and extern of modern bank
activities	activities
2. Students are able to research and analysis structural	2. Students are able to research and analysis structural
development and trends in banking and their impact on	development and trends in banking and their impact on
bank operations and performance	bank operations and performance

F.	Y.B.Com SEM – I	SEM – II
107	- Elective - Marketing & Advertising	207 - Elective - Marketing & Advertising
1.	Understand about marketing & advertising	1. Students will be able to perform market segmentation analysis,
2.	Understand basic concepts of marketing & advertising	identify the organizational targets market marker/audience and
3.	Established link between business and marketing &	define consumer behavior of each segment
	advertising	2. Understand the fundamental marketing concepts, theories and
3.	Know the relevance of marketing & advertising in modern	principals in areas of marketing policies
	competitive world	
4.	Develop an analytical ability to plan for various marketing&	
	advertising strategy.	

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S.Y.B.Com SEM – III	$\mathbf{SEM} - \mathbf{IV}$
Compulsory Paper: Macro Economics	Paper: Macro Economics
1. Familiarize with the basic concepts of macro Economics	Understand the basic concepts of macro Economics
2. Students understand objectives of macro Economics The ones	2. Understand objectives of macro Economics The ones and
and Policies	Policies
3. Develop skills for MPSC and UPSC Exams	3. Develop skills for MPSC and UPSC Exams
Paper: Business & Tax Laws	Paper: Business Tax and Laws
1. Learn The Law & Legal Principals OF Contract Act 1872	1. Understand the essential provisions of the Partnership Act and
2. Draft legal documents including partnership deed & service	the structure of legal document the Partnership deed.
tax returns	2. Understand the basic structure, rules & powers of the
3. Understand the basic structure, rules & powers of consumer	Consumer Protection Act.

S	Y.B.Com SEM – III		SEM – IV
	protection act.	4.	Aware with the Environment Protection Act.
3.	Understand the provision regarding strikes and lock outs under	5.	Aware with the Goods and Services tax Act.
	industrial dispute act.		
4.	Be acquainted with development of patents and environment		
	protection act.		
5.	Students to gain a better underrating of the negotiable		
	instrument act.		
6.	Learn how to analysis the legal constraints on business.		
7.	Be able to face the Problems on Various Sides of Business		
	and Tax Law		
Paper	: Business Management	Paper	: Business Management
1.	Know the concept of management to the students.	1.	Understand the concept of management to the students.
2.	Understand the modern management practices.	2.	Students aware with modern management practices.
3.	Develop leadership skills and communication skills.	3.	Develop leadership skills and communication skills.
4.	Familiarize the students with the nature and scope of	4.	Understand the nature and scope of management.
	management.	5.	Understand the concept of management.
5.	Understand the concept of management. Also expose the		
	students to latest trends in management.		
Paper	: Corporate Accounting and Costing	Paper	: Corporate Accounting and Costing
-	Develop an understanding of the rules of measurement and	_	Understanding the rules of measurement and reporting relating
_•	reporting relating to various components of corporate financial	_•	to various components of corporate financial transactions.

S.Y.B.Com SEM – III	SEM – IV
transactions.	2. Aware about accounting principles and procedures for recording of
2. Provide working knowledge of accounting principles and	transactions related to corporate entities, and for preparing the
procedures for recording of transactions related to corporate	corporate accounts and statements in accordance with the statutory
entities, and for preparing the corporate accounts and	requirements.
statements in accordance with the statutory requirements.	3. Aware about the relevant Accounting Standards issued by the
3. Know about the relevant Accounting Standards issued by the	Institute of Chartered Accounts of India.
Institute of Chartered Accounts of India.	4. Know different methods of Costing.
4. Understand different methods of Costing.	5. Lay a foundation for understanding the Labor & Overheads
	Accounting procedure.
Paper: Computing Management	Paper: Business Communication
Understand the Objectives of Computerised Accounting.	Understands the Concept Process, Importance and Objectives of
2. Know the Principles Of Tally Software.	Communication
3. Developed Computing Skills.	2. Aware about regarding New Trends in Business
4. Learn features of Tally.	Communication
5. Learn Modern Technology In Accounting.	3. Know the Principles Of Effective Communication.
	4. Acquire Communication Skills.
	5. Aware various Types Of Business Letters.
	6. Develop Skills to Draft Letters.
	7. Acquaint with Modern Technology In Communication.

S.Y.B.Com .SEM – III	SEM – IV
Paper: 6(a): Business Entrepreneurship  1. Learn the concept of entrepreneurship.	Paper: 6(a): Business Entrepreneurship  1. Understand the concept of entrepreneurship.
2. Understand the qualities of entrepreneur.	2. Know the qualities of entrepreneur.
3. Know the types of entrepreneur.	3. Indentify the new business opportunities.
4. Introduced new business opportunities.	4. Know the Entrepreneurship Development Programme.
5. Know the Entrepreneurship Development Programme.	5. Acquaint with Role of Entrepreneur and Inducement
6. Understand the Role of Entrepreneur and Inducement	measures.
measures.	6. Aware about entrepreneurship development theories and factors
7. Understand entrepreneurship development theories and factors	affecting.
affecting.	
Paper: 7(a): Modern Banking and Financial System	Paper: 7(a): Modern Banking & Financial System
1. Understand new concepts of Banking	1. Acquaint with the new concepts of Banking
2. Know about new changes in Banking	2. Update the students about new changes in Banking
3. Understand the relevance Banking practices in modern	3. Aware about relevance Banking practices in modern
competitive world	competitive world
4. Understand Banking operations	4. Know Banking operations
Paper: 7(c): Retail Management	Paper: 7(c): Retail Management
Know Basic Retailing Management Concepts.	Aware Basic Retailing Management Concepts.
2. Empowering Students with the Most Modern Techniques and	2. Imparting Theoretical and Practical Knowledge to Ensure
Practices of Retailing as Seen and Experienced around the Globe.  3. Understand Theoretical and Practical Knowledge to Ensure.	Understanding of the Dynamic of Modern Organized Retail Trade.
Understanding of the Dynamic of Modern Organized Retail	
4. Trade	

T	Y.B.Com SEM – V	SEM – VI
Paper	: 1 Indian Economic Scenario	Paper: 1 Indian Economic Scenario
1.	Aware about new concepts of Economics.	1. Aware new concepts of Economics.
2.	Update the students about new changes brought in Indian	2. Know about new changes brought in Indian Economy.
	Economy.	3. Know the relevance Economic practices in modern
3.	Know the relevance Economic practices in modern competitive world.	competitive world.
4.	Make students competent to become success in competitive examination.	
Paper: 2 Principles & Practices of Auditing		Paper: 2 Principles & Practices of Auditing
1.	Enable the students to understand the responsibilities of	1. Enable the students to understand the responsibilities of
	auditor and work	auditor and work
Paper	: 3 Income Tax	Paper: 3. Soft Skills Development
1.	Know the various provisions relating to Income and Incomes	1. Equip students with the necessary soft skills to enhance their
	tax computation	competitive edge in the job market
2.	Understand the basic concepts of the Income Tax Act 1961	2. Develops positive attitude towards life and work
	and get the elementary	3. Students are able excel in their individual and professional

T.	Y.B.Com SEM – V	SEM – VI
3.	Knowledge of scheme of taxation in India	lives using the soft skills
4.	Compute Income and Tax of an Individual assesse under the	
	Act	
Pape	r: 4 Human Resource Management	Paper: 4 Human Resource Management
1.	Aware the concept, principles and practices of H.R.M.	1. Aware about the concept Training and Management
2.	Familiarize with concepts of human resource planning, Job	Development of H.R.M. to the students.
	Analysis, Recruitment and selection procedures.	2. Understand recent trends in Human Resource Management.
		3. Develop the total personality of students as future Human
		Resource of India.
		4. Aware various dimensions of Human Resource
		Management
Pape	r: 5 a) MODERN MANAGEMENT TECHINIQUE- I	Paper: 5 a) MODERN MANAGEMENT TECHINIQUE- II
1.	Students will be abele learn emerging ideas and practices in	1. Students will be abele learn emerging ideas and practices in
	the field of management	the field of management
Pape	r: 6a: Advanced Accounting–I	Paper: 6a: Advanced Accounting-I
1.	Aware about accounting treatment of functional aspects of	1. Aware about application of about accounting treatment of
	Corporate and Non-corporate undertakings	functional aspects of Corporate and Non-corporate
2.	Know about need and importance of Accounting Standards	undertakings
	concerning the Functional aspects accounting	2. Know about need and importance of Accounting Standards
3.	Know about the application of accounting knowledge in	concerning the Functional aspects accounting
	preparation of financial Statements of Farm Activities, and	3. Know about the application of accounting knowledge in

T.Y.B.Com SEM – V	SEM – VI
Corporate Sector units.	preparation of financial Statements of Farm Activities, and
	Corporate Sector units.
Paper: 7 a: Advanced Accounting-II	Paper: 7 a:AdvancedAccounting-II
1. Know about accounting treatment of corporate und	er takings 1. Know about accounting treatment of corporate under takings
restructuring.	restructuring.
2. Know about the application of accounting knowled	ge in 2. Know about the application of accounting knowledge in preparation
preparation of financial statements of Bank Accoun	ts. of financial statements of Bank Accounts.
3. Know about application of the AS concerning the a	spects in 3. Know about application of the AS concerning the aspects in
accounting.	accounting.
4. Know about application of accounting knowledge	in reading  4. Know about application of accounting knowledge in reading
and interpreting the financial statements of corpora	te entities. and interpreting the financial statements of corporate entities.

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# **Faculty of Commerce and Management**

F. Y. B. Com Sem.I	F. Y. B. Com Sem.II
Sem I – Optional Marathi: Business Legends	Sem II – Optional Marathi: Business Legends
1. To introduce various famous entrepreneurs.	1. To introduce various famous entrepreneurs.
2. To improve professional and entrepreneurial attitude of students through success stories.	2. To improve professional and entrepreneurial attitude of students through success stories.
3. To know qualities to become a successful entrepreneur.	3. To know qualities to become a successful entrepreneur.

F. Y. B. Com. SEM-I	F. Y. B. Com. SEM-II
HIN-102 c Local Language-Optional Hindi	HIN-202 c Local Language-Optional Hindi
<ol> <li>To introduce various famous entrepreneurs to commerce students.</li> <li>To develop Hindi reading and linguistic comprehension of students.</li> <li>To improve professional and entrepreneurial attitude of students through success stories.</li> <li>To acquaint students with special challenges of starting new ventures.</li> <li>To know the qualities to become a successful entrepreneur.</li> </ol>	<ol> <li>To introduce various famous entrepreneurs to commerce student.</li> <li>To develop Hindi reading and linguistic comprehension of students.</li> <li>To improve students with special challenges of starting new ventures.</li> <li>To know the qualities to become a successful entrepreneur.</li> </ol>